

## **10 Ways To Maintain Constant Sales Motivation**

- I. Send Out Motivational Quotes**
- II. Provide Daily Encouragement**
- III. Recognize Wins - Big and small**
- IV. Run Regular Sales Contests**
- V. Develop An Incentive Strategy**
- VI. Create A Motivational Tape Library**
- VII. Teach Salespeople How To Effectively  
Set & Achieve Personal Goals**
- VIII. Talk To Salespeople About What Interests Them**
- IX. Tell Your Sales Staff You Appreciate Them  
& Tell Them It Sincerely and Frequently**
- X. Remember Attitude Determines Altitude**