

# Links To Key Lead Sources

## Expansion Management

This site provides information on companies that are Expanding their current facilities, relocating facilities, Buying a new facility or closing an existing facility.

<http://expansionmanagement.com/newsbriefs.asp>

## TSX Group

This site provides information on new Canadian companies And Canadian Companies with Initial Public Offerings.

[http://www.tsx.com/en/market\\_activity/new\\_listings\\_tsx\\_current.html](http://www.tsx.com/en/market_activity/new_listings_tsx_current.html)

## The Big Project

This site provides links to newspaper publications throughout the world.

<http://www.thebigproject.co.uk/news/>

## RSS Feed Generator

This site allows you to generate automatic notifications of news releases related to any of your target customers, competitors, industries or markets based on selected keywords.

<http://www.rssfeedsgenerator.com/>

## Manufacturing News Now

This site provides news releases related to manufacturing facilities worldwide primarily focused on sales, mergers and acquisitions of major manufacturing companies.

<http://www.manufacturing.net/>

## Wholesale Directories

This site provides a directory for locating wholesale distributors and suppliers of all product categories.

<http://www.wholesaleroom.com/>

## Zoom Info

This site provides company profiles, products and services offered, news releases, key people, competitors, job openings.

<http://www.zoominfo.com/>

### **Internet Auction List**

This site lists U.S. auction companies  
& their websites

<http://www.internetauctionlist.com>

### **Info.com**

This site is an excellent source for  
obtaining news releases for target  
prospects and customers – consolidated  
news releases.

<http://news.info.com>

### **Answers.com**

This site contains one of the most extensive  
customer profiles of any business reference site  
on the internet.

<http://www.answers.com>

### **Businessweek**

This site is ideal for obtaining 10-k,  
10-Q, annual report information on  
public companies worldwide. Also a  
good RSS feed source.

<http://investing.businessweek.com/>

### **NetProspex.com**

NetProspex is an information exchange site  
allowing companies to buy or exchange  
executive contacts. With over 2,400,000  
business contacts across 350,000 companies.

<http://www.netprospex.com/>

### **Spoke**

Spoke is a contact information database  
Which allows access to 40 million people at  
2.3 million companies with search capabilities  
by business people, location, industry, title.

<http://center.spoke.com/>

### **ID Access Online**

This site is a primary information source for the foodservice distribution industry. Their Top 50 distributor profiles provide excellent research information.

<http://www.myidaccess.com/>

### **DC Velocity**

The *DC VELOCITY* site focuses on the internal logistics function of movement, storage, and handling materials for improving the efficiency of managing distribution center operations. RFID & AIDC focus

<http://www.dcvelocity.com/about/>

### **Business Journals**

This site provides a consolidation of top news articles from Business Journals throughout the U.S. Great source for obtaining valid business reasons to call target prospects and customers. Also provides valuable acquisition and expansion news.

<http://www.bizjournals.com/latestnews.html>

### **Google Finance**

This site provides extensive financial data on large corporations along with standard profiles, news releases, key management contacts, etc.

<http://finance.google.com/>

### **Hoovers**

This site provides company profiles, locations, executives, financials, competition & latest news for both public and private companies. Key value points is that data is downloadable & it has functionality to create prospecting lists based on target customer and industry criteria.

<http://access.hoovers.com/>

\*see Dyan J-Hein for log-in & password

### **IndustryWeek**

This site is a trade site for providing information on manufacturing facilities. A key value offering from this site is its annual ranking of the Top 500 Manufacturing facilities in the U.S.

<http://www.industryweek.com/>

### **Industry Canada**

This site provides a directory of CANADIAN companies and provides search function by company or industry. The information on each company includes: company profiles, locations, press releases, business units, key contacts and financials.

<http://www.ic.gc.ca>

### **Sedar**

A Canadian Public Company database that provides summary profile information and in-depth information on new company filings, annual reports and updates, take-over bid news, investment fund filings, news releases, etc.

<http://www.sedar.com/>